

3-month waitlist practice for sale near Phoenix AZ

My name is Roger Fenneman, and I'm a fellow acupuncturist in Glendale's historic district (just outside of Phoenix). After building up a thriving, all-cash practice here, my wife Hsiao Hsien and I are relocating farther North, to semi-retire and reconnect with nature! As a result, **we are looking for a new owner for our practice, Evergreen Center of Oriental Medicine (ECOM)** – with an optional real estate opportunity. Here is the detailed listing we created for it, including asking price, financial performance info, patient demographics, more: sellingapractice.com/ECOM



Whether you're looking to **step into a successful practice** or to **expand and add a new location**, here are just some of the things a new owner would enjoy:

- **Consistent six-figure take-home income**
- **3-month waitlist** for new px and **always-full schedule** – no seasonal lulls
- **Zero competition** in the area
- **Booming local economy** (huge Intel presence, one of fastest growing counties in America)
- **Perfect location:** charming historic district, ground floor with **plenty of foot traffic** that increases even more during the **multiple festivals** here
- **Beautiful facility:** in a **historic, stand-alone building** with plenty of parking – **photos are a must-see** on our listing!
- **Favorable lease terms:** *we own the clinic building, and we'd set up great lease terms for a buyer*
- **Real-estate opportunity:** the new owner would also have the **option to buy the beautiful historic building** at a **very reasonable price**, without it ever going to market

Hsiao Hsien and I are eager to start up our next chapter, so the clinic is **priced to sell**.

In case you're interested (or know someone who would be), our listing includes:

- Friendly asking price
- Financial performance info
- Px demographics
- Location perks, photos and more

All this information and more is here: sellingapractice.com/ECOM

Please **call or email** with questions, to **set up a phone call, or schedule a visit** (virtual or in-person). Nothing like an initial chat to get a better sense of the value of this opportunity!

We'd love to hear from you.

All the best,
Roger Fenneman, L.Ac.

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